HIGHER EDUCATIONAL INSTITUTION UKOOPSPILKA POLTAVA UNIVERSITY OF ECONOMICS AND TRADE

Educational and scientific institute of full-time education

Department of hotel, restaurant and resort business

APPROVED BY Head of the chair

(signature) Fetyana Kaplina (initials, family name) 2022 «31» 08

PROGRAM of the course World Hotel Business

Educational program / Study program – Hotel and Restaurant Business Specialty – 241 Hotel and Restaurant Business Field of study – 24 Services sector Degree of higher education – Master

The program of the course World Hotel Business was approved and recommended for use in the educational process at the meeting of the Chair of Hotel, Restaurant and Resort Business

Protocol № 1dd «31» 08 2022

Poltava 2022

Developers: Anna Kaplina, associate professor, PhD in Economics

AGREED BY:

Head of Educational program Hotel and Restaurant Business, specialty 241 Hotel and Restaurant Business, Master degree

<u>N. Rogova</u> (initials, family name) (initials, family name) «_31_»__серпня_2022 року

Part 1. Description of the course

Table 1. Description of the course World Hotel Busine	ess
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Place in the	Prerequisites: Activity Management of Hotel Room Stock, Quality				
structural and	of Service in Hotels and Restaurants, Front Office of Room				
logical scheme	Inventory Manageme	nt, Innovation Technologies in Hotel			
of training	Business				
	Post requisites: -				
Language of	English				
instruction					
Status of the cour	Status of the course – compulsory				
Year / semester of	ester of study 1st year/ 2nd semester				
Duration	3ECTS credits /90 hours				
Full time study:					
Hours: 90					
- lectures: 16					
- practical classes: 20					
- independent work: 54					
- formative assessment: credit					

Part 2. Competencies provided by the course, program learning outcomes

The aim of the course is to provide students with basic knowledge in the field of hospitality on the basis of world experience, to offer insights into comprehensive knowledge of the history, state and trends of foreign hotel industry.

Table 2. Competencies provided by the course, program learning outcomes

Learning outcomes	Competences that the student has to be mastered
LO 01. Develop and make effective decisions on the	General competence (GC)
development of hotel and restaurant business entities, taking into account goals, resources, limitations and risks, ensure their implementation, analyze and compare alternatives, assess risks and the likely	GC 05. Ability to use information and communication technologies. GC 08. Ability to work in an international context.
consequences of their influence.	Special competence (SC)
LO 02. Communicate freely orally and in writing in Ukrainian and English when discussing professional issues, research and innovations in the field of hotel and restaurant business. LO 07. Research the development models of international and national hotel and restaurant chains (corporations).	SC 1. The ability to apply scientific, analytical, methodological tools, to use interdisciplinary research to analyze the state of development of global and local markets of hotel and restaurant services to solve complex problems of hotel and restaurant business development. SC 10. The ability to apply the principles of social responsibility in the activities of hotel and restaurant business entities.

Learning outcomes	Competences that the student has to be mastered
LO 09. Apply specialized software to solve the problems of managing the main and auxiliary business processes of hotel and restaurant business entities. LO 16. Be able to identify and critically evaluate key development trends in the hotel and restaurant industry.	SC 16. The ability to identify and critically evaluate key trends in the development of the hospitality industry and apply them to the formation of new models of business processes in the hotel and restaurant business.

Part 3. Program of the course

- Topic 1. Historical aspect of the world hotel development.
- Topic 2. World hotel classification.
- Topic 3. Hotel chains.
- Topic 4. Founders of the hotel industry.
- Topic 5. Organizational structure of world hotel businesses.

Topic 6. Features of guests servicing in the hotels of the world.

Topic 7. International standards in the hotel business.

Part 4. Plan of the course

Table 4. World Hotel Business course plan

Theme of lecture	Hours	Name of practical class (discussion issues)	Hours	Independent work	Hours
Module 1. Main components of the world hotel industry					
Theme 1. Historical aspect of the world hotel development 1. The main historical periods of the hotel industry development. 2. The formation of the specialized lodgings (VI– XV centuries). The development of the hotel industry at the XVI – the beginning of the XX century. 3. The development of the hotel service in Europe and USA.	2	 Theme 1. Historical aspect of the world hotel development 1. The main historical periods of the hotel industry development. 2. The formation of the specialized lodgings (VI–XV centuries). The development of the hotel industry at the XVI – the beginning of the XX century. 3. The development of the hotel service in Europe and USA. 	2	To make as a scheme the development of the hotel services in Europe and USA.	6
 Theme 2. World hotel classification 1. Classification by the number of stars. 2. Country house hotels. 3. Town house accommodation. 4. Travel accommodation (lodges). 5. Guesthouse/private hotels. 6. Farmhouse. 7. Pubs and inns. 	2	 Theme 2. World hotel classification 1. Classification by the number of stars. 2. Country house hotels. 3. Town house accommodation. 4. Travel accommodation (lodges). 5. Guesthouse/private hotels. 6. Farmhouse. 7. Pubs and inns. 	2	To compile a table of world classification features (USA, India, Europe, Asia). On the basis of the international standards to make a table of requirements to the rooms by categories in the world. To build up a scheme of the quality international standards of the hotels in the world.	8
Theme 3. Hotel chains 1.The definition of hotel chains. 2.Marriot chain. 3.Kempinski hotels. 4.Holiday Inn. 5.Franchising.	2	Theme 3. Hotel chains 1.The definition of hotel chains. 2.Marriot chain. 3.Kempinski hotels. 4.Holiday Inn. 5.Franchising.	2	To compile a table comparing hotel chains. On the basis of the table, draw a conclusion on the best hotel chains in the world.	8
Theme 4. Founders of the hotel industry 1.E. M. Statler.	2	Theme 4. Founders of the hotel industry 1.E. M. Statler.	4	To combine the info into table: the biography of the	8

 2.Conrad Hilton. 3.Cesar Ritz. 4.William Waldorf Astor and John Jacob Astor IV. 5.Kemmons Wilson. 6.J. W. Marriott and J. W. Marriott Jr. 7.Ernest Henderson and Robert Moore. 8.Ray Schultz. 		 2.Conrad Hilton. 3.Cesar Ritz. 4.William Waldorf Astor and John Jacob Astor IV. 5.Kemmons Wilson. 6.J. W. Marriott and J. W. Marriott Jr. 7.Ernest Henderson and Robert Moore. 8.Ray Schultz. 		hotel industry originators (Statler, Marriott, Wilson, Ritz), years of businesses creation, hotel features characteristics, services, contribution to the global hotel business. To chart the countries where hospitality business was started (Statler, Hilton, Marriott, Wilson. Ritz).	
	le 2. In	ternational standards of hotel	busines		
Theme 5. Organizational structure 1.Introduction to organizational structure. 2.Hotel organizational structure 3. Departmentation. 4. Span of management.	2	Theme 5. Organizational structure 1.Introduction to organizational structure. 2.Hotel organizational structure 3. Departmentation. 4. Span of management.	4	To make a presentation of the organizational structure of a hotel.	8
Theme 6. The features of guests servicing in the hotels of the world 1. Guest cycle and service in the hotels of the world. 2. The organization and service technology of front office department in the hotels of the world. 3. The organization and functioning of the housekeeping department.	2	Theme 6. The features of guests servicing in the hotels of the world Discussion issues1. Guest cycle and service in the hotels of the world.2. The organization and service technology of front office department in the hotels of the world.3. The organization and functioning of the housekeeping department.	4	To choose a hotel in the world and make a presentation of guest servicing in it.	8
Theme 7. International standards in hotel business 1.European Hotel Stars Union.	4 Theme 7. International standards in hotel business 1.European Hotel Stars Union. 2.European standards and other CEN deliverables.		2	To make a presentation of the hotel standards in a certain country on the choice.	8

 2.European standards and other CEN deliverables. 3.ISO – international organization for standardization. 4.Seven stars. 		 3.ISO – international organization for standardization. 4.Seven stars. 		
Total	16		20	54

Part 5. Knowledge assessment system

Table 5. Number of points according to the results of studying the course World Hotel Business

	Maximum
Types of learning activity	number of
	points
Module 1 (themes 1-4). Attendance (4 points); activities at practical	40
classes (36 points).	
Module 2 (themes 5-7). Attendance (4 points); activities at practical	40
classes (36 points).	то
Final test	20
Total	100

Table 6. Grading scale on the results of studying the course

Total points for all types of learning activities	ECTS scale score	National scale score
90–100	А	Excellent
82–89	В	Very good
74–81	C	Good
64–73	D	Satisfactory
60–63	Е	Adequate satisfactory
35–59	FX	Fail with the possibility of retesting

Total points for all types of learning activities	ECTS scale score	National scale score
0–34	F	Fail with compulsory re-study of the course

Part 6. References

Basic

1.Developments and challenges in the hospitality and tourism sector URL: http://www.ilo.org/wcmsp5/ groups/public/@ed_norm/@relconf/documents/ meetingdocument/wcms_166938.pdf.-

2. Historical Development of Hotel Industry URL: http://www.docstoc.com/docs/79263218/Historical-Development-of-Hotel-Industry.

3. Origin of Hospitality URL:http://hotel-industry.learnhub.com/lesson/7876-origin-ofhospitality.

4.Sathwara S. Origin of Hotel Industry /S. Sathwara/ URL:http://www.slideshare.net/Shantimani/origin-of-hotel-industry-5180449.

 $5. \ The \ Evolution \ of \ Hotel \ Industry \ URL: http://the hospitality concepts. blogs pot. com/2010/12/evolution-of-hotel-industry. html.$

 $\label{eq:constraint} 6. The History of Hotel & Restaurant Management URL: \\ \underline{http://traveltips.usatoday.com/historyhotel-} restaurant-management-54946. \\ Html + \&cd=12\&hl=ru\&ct=clnk\&gl=ua. \\ \end{array}$

7.Classification of hotel establishment within the EU, available at: URL:http://ec.europa.eu/consumers/ecc/docs/hotel_establishment_classification_EU_en.pf

8. Classification of hotels the USA, available at: URL: http://ivsoi.org/ archives/ Understanding the New French Hotel Rating System, available at: http://europeupclose.com/article/french-hotel-rating-system

9.Guidelines for Hotel Classification in USA & UK, available at: http://mystikalindia.com/2012/04/guidelines-for-hotel-classification-in-usa-uk/

10. Hotel classification system, available at: http://www.hotrec.eu/Documents/Document/20110907124426-Classification_-update_June_2011.pdf .

11. Standards of hotel classification, available at: http://www.worldhotelrating.com/about.php.

12. The Leading Hotels. URL:www.lhw.com

13. Visit England 2009. Hotel accommodation: quality standards, available at: http://www.visitengland.com/en/stay/qualityratings.

Part 7. Course software

1. Software for SERVIO hotels.

2. Program for hotels, hostels, mini-hotels, recreation centers and boarding houses - jSolutions.

3. MS Office package.